



The Federation of Telangana  
Chambers of Commerce and Industry



# Certificate Program in Export & Import Management

**CURRENT GEOPOLITICAL SCENARIO &  
CHANGING GLOBAL TRADE PATTERNS**

11<sup>th</sup>, 25<sup>th</sup> April & 9<sup>th</sup> May, 2026 (3.00 pm to 6.00 pm)  
12<sup>th</sup>, 19<sup>th</sup> 26<sup>th</sup> Apl & 3<sup>rd</sup> May, 2026 (10.00 am to 1.00 pm)  
at FTCCI Pokarna Skill Center, FTCCI, Hdyerabad

A comprehensive, industry-oriented program designed to provide end-to-end knowledge of international trade, equipping participants with practical insights into exports, imports, documentation, compliance, finance.

## KEY LEARNING MODULES

### Foundation of International Trade

Basic Definitions & Inaugural Session,  
Introduction to International Trade,  
Fundamentals of Import &  
Export Processes

### Trade Finance & Payment Systems

Pre-shipment & Post-shipment Credit,  
Export Financing Mechanisms  
Payment Systems: Letter of Credit (LC)  
ESCROW & UCP 600 Guidelines

### Regulatory Framework & Compliance

Foreign Trade Policy & FEMA, Do's &  
Don'ts in Exports & Imports, Customs  
Clearance: Process & Documentation  
Classification & Valuation

### Logistics & Global Trade Practices

Shipping & Export Documentation,  
Export Promotion Schemes,  
INCOTERMS 2020

### Risk, Insurance & Forex Management

ECGC & Export Credit Insurance,  
Foreign Exchange Fundamentals  
Risk Management in Forex,  
Hedging & Forward Contracts

### Taxation & Practical Applications

GST in Export & Import,  
Case Studies & Risk Management

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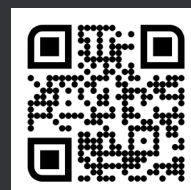
### Who Should Attend

- ▶ Entrepreneurs & MSMEs
- ▶ Exporters & Importers
- ▶ Professionals & Students
- ▶ Business Owners & Trade Aspirants

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### Program Highlights

- ▶ Hybrid Learning (Online + Offline), weekends Only
- ▶ Industry Experts & Practitioners
- ▶ Certification on Completion



Click/Scan  
to Register

Course Fee : (plus GST @ 18%)

**Rs.10,000/- Members**

**Rs 12,000/- For Non Member**

(Fee includes Course Material,  
Lunch & Refreshments)

Cheque / DD : in favour of "FTCCI" payable at Hyderabad.

For Neft / RTGS : SBI, Bazarghat (Br), Hyderabad

Account No. 10005356049 IFSC : SBIN0005893

GST : 36AAFCT2444K1Z6 GPay : 8008579630@SBI

RSVP : Ms. Reena Rao : Ph: 8688400904 | E-mail : training@ftcci.in